1	BEFORE THE
2	ILLINOIS COMMERCE COMMISSION
3	PUBLIC UTILITIES REGULAR OPEN MEETING
4	Wednesday, July 29, 2020
5	Chicago, Illinois
6	
7	Met pursuant to notice via videoconference
8	at 10:30 a.m. at 160 North LaSalle Street, Chicago,
9	Illinois.
10	
11	PRESENT:
12	CARRIE ZALEWSKI, Chairman
13	D. ETHAN KIMBREL, Commissioner
14	SADZI M. OLIVA, Commissioner
15	MARIA S. BOCANEGRA, Commissioner
16	MICHAEL T. CARRIGAN, Commissioner
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20	
21	SULLIVAN REPORTING COMPANY
22	BY: JO ANN KROLICKI, CSR (Via teleconference) License No. 084-002215

1 CHAIRMAN ZALEWSKI: I'm going to get 2 started. Before we begin, can we confirm that the 3 court reporter is on the line? 4 THE REPORTER: Yes, ma'am. 5 CHAIRMAN ZALEWSKI: Thank you. 6 I have Commissioners Bocanegra, 7 Carrigan, Kimbrel, and Oliva in Chicago. 8 Judge Teague Kingsley, are you with 9 us? 10 JUDGE TEAGUE KINGSLEY: Yes, I am. 11 CHAIRMAN ZALEWSKI: Okay, great. 12 Under the Open Meetings Act and in 13 accordance with the Governor's Executive Orders, I call the July 29, 2020, Regular Open Meeting to 14 15 Order. 16 Before we proceed and for clarity of 17 the record, I would ask that everyone who speaks 18 today state their name before speaking and to speak 19 slowly and clearly so that the court reporter can 20 capture everything that is said. 21 And with that, we're going to 22 proceed. We have a quorum, as I have already noted.

1 I want to thank everybody who is both 2 here today and who is listening virtually. This is 3 obviously a very important meeting, and I know 4 there's a lot of interest in what we'll be talking 5 about today. And thank you for everyone working with us in cooperation in light of the COVID 6 7 considerations. 8 We have a robust agenda to get 9 through today, but, also, a very important objective: To make sure that consumers do not pay for ComEd's 10 11 admitted wrongdoings. 12 ComEd's revealed actions are both 13 deeply troubling and a violation of public trust. 14 The Deferred Prosecution Agreement discusses a series of incidents from 2011 to 2019. This is an ongoing 15 investigation. We're going to respect the U.S. 16 17 Attorney's process. 18 But our role at the ICC is to protect 19 the ratepayers of Illinois, and we are going to use 20 all of the authority that we have under the Public 21 Utilities Act to make ratepayers whole. 22 So we've asked ComEd to come here

1 today and present their plan going forward to ensure 2 that ratepayers are not responsible for paying the 3 \$200 million fine either directly or indirectly. 4 We've also asked ComEd to share their 5 ethics plan they have negotiated with federal law 6 enforcement. 7 We are going to begin with public 8 comments first, we're going to move on to our regular 9 Agenda, and then we're going to hear from ComEd. The Commissioners will have the ability to ask questions, 10 but there will not be a vote on anything related to 11 12 ComEd's presentation. 13 This is not the only or last time we 14 will have this conversation. We are going to make 15 sure that there are transparent opportunities for 16 public participation in future meetings. Public 17 participation is a cornerstone of this Commission. 18 And just for logistic purposes, we 19 plan to go straight through. We may potentially 20 break around 1:00 o'clock. 21 So I'm going to move on to our public 22 comments session. We have four requests to speak,

and I'm going to go in the order in which we received 1 2 the requests. First, Steven Blandin, and then Jesus 3 Solorio, Abraham Scarr, and then Jeff Scott. The last two, Jeff Scott and Abe Scarr, will be 4 5 participating remotely. Under 2 Illinois Administrative Code, 6 7 Section 1700.10, any person desiring to address the 8 Commission shall be allowed up to three minutes. 9 Only one person can speak on behalf of the organization. Please note that the Commission will 10 11 not respond directly to comments. 12 Mr. Blandin, you can go ahead and 13 step up to the mic. I will indicate when your time 14 is up. Tonya is going to be helping here to keep track of time, and if you could state and spell your 15 name for the record, and then Tonya will let you know 16 when the clock starts. 17 (Indiscernible audio.) 18 19 THE REPORTER: I'm sorry, but I'm not able 20 to hear Mr. Blandin. 21 CHAIRMAN ZALEWSKI: Mr. Blandin, are you 22 okay with starting over?

1 MR. BLANDIN: For the record, I said I was 2 here in two capacities, one on behalf of ratepayers 3 in the class action lawsuit we brought against 4 Commonwealth Edison as a result of the admitted 5 bribery that is outlined in the Deferred Prosecution 6 Agreement. 7 THE REPORTER: I can't hear you, sir. 8 CHAIRMAN ZALEWSKI: Is there a different 9 mic, perhaps, that we can move? 10 MR. BLANDIN: Miss Reporter, is that any better? 11 12 THE REPORTER: That's much better, sir. 13 MR. BLANDIN: Okay, great. Thank you. 14 So again, I'm here in two individual capacities, one on behalf of the Zulauf family, and 15 16 the other on behalf of ratepayers in a class action 17 lawsuit that was brought against Commonwealth Edison. The ratepayer lawsuit is a result of 18 19 the admissions that Commonwealth Edison made ten days 20 ago in the Deferred Prosecution Agreement where they 21 admitted to bribing individuals in exchange for in 22 excess of \$150 million of benefits, which I will note

that as of yesterday they have denied in their public 1 relations comments, which is a violation of the 2 3 Deferred Prosecution Agreement, and it's my request 4 that the Commission get to the bottom of that, 5 because we have Commonwealth Edison talking out of both sides of their mouth in front of the federal 6 7 government and then in their PR efforts on the media. 8 The second capacity that I'm here is 9 on behalf of Jeanette Zulauf, whose husband, Robert, was electrocuted and was burned alive four years ago 10 as a result of systemic violations that Commonwealth 11 12 Edison has finally admitted to. We filed a lawsuit 13 in which they denied all the material allegations of 14 our case. 15 This past spring at the beginning of 16 COVID, they finally came around to admitting them after we received the documents from the ICC where 17 18 they admitted to these allegations before the ICC. 19 The reason I'm here in front of you 20 today -- and we have prepared a document that I 21 submitted that outlines the case, because I can't summarize it in a minute and seven seconds. 22

But what we have found out is that 1 Commonwealth Edison -- there's a double standard that 2 3 has taken place in Illinois. Their downstate 4 competitor, Ameren, was found to have in excess of 5 35,000 guy wire safety violations. The Commission asked them how many they had, Ameren truthfully 6 7 answered, and they repaired them within a two-year 8 time period. 9 When they got to Commonwealth Edison, 10 the ICC asked the same question, and Commonwealth 11 Edison made a series of annual misrepresentations, 12 misstatements, and out-and-out lies, never telling 13 the Commission that before the inquiry, they never 14 looked for these safety violations. 15 And anybody looking at the material that we submitted that's public record from the 16 17 Commission would see that these repairs were not 18 being made, that the numbers were being 19 underestimated. Year after year after year, Edison 20 told the Commission that they would have them 21 repaired within two years, and after ten years, 22 there's still over 10,000 of these safety violations

that killed my client. 1 2 Thank you. 3 CHAIRMAN ZALEWSKI: So now we have Jesus 4 Solorio, and, Mr. Solorio, you're going to have three minutes as well, and we're going to have Tonya set 5 the timer. 6 7 If you could just please state and 8 spell your name for the record? And then you can 9 start. 10 MR. SOLORIO: Yes. Good morning. Can you hear me? 11 12 Jesus Solorio, J-e-s-u-s, 13 S-o-l-o-r-i-o. 14 Thank you for the opportunity to 15 address the Commission this morning. I'm here as a 16 community leader, a ratepayer, and a concerned 17 Illinoisan. The admissions contained in the 18 19 Deferred Prosecution are very troubling and require a 20 strong response. They also require the Commission to 21 retain public confidence. Excuse me. 22 The admissions contained in the

1 Deferred Prosecution are very troubling and require a 2 strong response. Illinois law requires that 3 Commissioners uphold high standards of honesty, 4 integrity, impartiality, and personal conduct. Ιt 5 also requires that every Commissioner be completely above suspicion and avoid situations involving even 6 7 apparent conflicts of interest. 8 Today, we have a Chairman of the 9 Commission, Carrie Zalewski, from one of the most politically-connected families in Illinois. 10 Her 11 husband is a State Representative, and her 12 father-in-law is a former Chicago Alderman. They are 13 both among Speaker Mike Madigan's closet allies. Miss Zalewski's husband has received 14 15 thousands of dollars in campaign contributions from Commonwealth Edison and has voted for the legislation 16 17 that we now know involved a criminal conspiracy orchestrated by Mr. Madigan and his friends. 18 19 We also know that Commonwealth Edison 20 qave Ms. Zalewski's father-in-law a \$5,000-a-month 21 contract around the same time Mr. Madigan recommended 22 Ms. Zalewski to be Commonwealth Edison's regulator.

1 At the very least, the Chairman has 2 an apparent conflict of interest. But it is likely 3 that she is not just a bystander, but personally 4 subject to the investigation. 5 How can it be that 6 Ms. Zalewski, who may be personally involved in the 7 federal investigation of a crime involving 8 Commonwealth Edison, and Michael Madigan, who recommended her to the ICC, and a close family member 9 who receives payments from the utility regularly, can 10 11 continue to be on the ICC? This is not just a 12 conflict, it's an actual conflict of interest. 13 Each of you swore an oath to uphold 14 the law, and you have a legal and ethical obligation to publicly demand that Ms. Zalewski recuse herself 15 16 from matters involving Commonwealth Edison. The 17 four of you cannot sit there and pretend that this 18 cloud over the Commission's integrity is not your 19 problem. Given what is at stake, utility rates for 20 millions of Illinoisans, we need more than empty 21 assurances. 22

The public deserves to know the

following: The full extent of the Zalewski's family 1 2 involvement in this criminal conspiracy to defraud 3 Illinois utility customers out of hundreds or even millions of dollars. 4 5 The U.S. Attorney raided her father-in-law's house and subpoenaed employment 6 7 records involving her husband and possibly herself. 8 We need answers to the following questions -- and I 9 just have a few more seconds. Has she been interviewed by federal authorities, and the public 10 deserves to know --11 12 CHAIRMAN ZALEWSKI: Sir, that's time. 13 Thank you. 14 MR. SOLORIO: Finally, I think to maintain 15 the integrity of the Commission, it requires the immediate resignation of the Chairman and an 16 17 independent investigation. 18 Thank you. 19 CHAIRMAN ZALEWSKI: Thank you. 20 Okay. Next we have Mr. Scarr, who is 21 going to be participating remotely. Mr. Scarr, are 22 there?

1 MR. SCARR: I am. Can you hear me? 2 CHAIRMAN ZALEWSKI: Yes, we can. 3 If you could state and spell your 4 name, please, for the record? And then you can 5 begin. 6 MR. SCARR: My name is Abe Scarr, A-b-e, 7 S-c-a-r-r. 8 Good morning, and thank you for the 9 opportunity to provide comment today. I also want to thank the Commission leadership for your commitment 10 11 to operate with increased transparency. 12 We're here today because of the 13 recent revelations of ComEd's corrupt and illegal 14 schemes, but at any rate, this corruption is not 15 It's been plain to see to anyone willing to news. ComEd and Exelon have used political power to 16 look. 17 corrupt utility regulation in Illinois. 18 The state constructed a system to 19 regulate utilities to ensure public good by creating 20 opportunity for private profit. ComEd flipped this 21 on its head, guaranteeing private profit while 22 leaving regulators without the tools to hold it

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accountable to the public.

2 The Energy Infrastructure 3 Modernization Act, IEMA, was crafted such that ComEd 4 could quickly and automatically convert massive 5 spending into profits. ComEd's profits have increased by 47 percent between 2011 and 2019. 6 Its 7 authorized profits were over \$739 million in 2019. 8 EIMA has severely limited Commission 9 authority while shouldering it with an overwhelming number of proceedings and not enough time or the 10 11 proper tools to analyze utility filings. 12 To provide one example of how ComEd 13 has undermined the Commission, after passing EIMA, 14 ComEd did not get its desired outcome in several accounting decisions made by the Commission. Having 15 16 lost in the fact-based administrative process, ComEd 17 moved to the General Assembly, where it could win 18 with political power. Through resolutions in 2012 19 and a trailer bill in 2013, ComEd gained almost 20 \$400 million in additional profits through 2019. 21 These were accounting changes that added no new 22 service or benefits to ratepayers.

Many benefits that ComEd promised 1 2 when championing EIMA have not arrived. For example: Green Button Connect is a failure; that ComEd 3 4 customers won't broadly be able to opt in to time-of-use rates until 2024 or 2025 is a failure; 5 many more of the uses of smart meters are not 6 7 currently available to ComEd customers or are 8 embarrassingly underutilized. Even for a no-brainer 9 capital investment like Voltage Optimization, ComEd used FEJA to take money that should be used to 10 11 incentivize energy efficiency. 12 CHAIRMAN ZALEWSKI: One minute left. 13 MR. SCARR: While customers and the public 14 have seen some benefits from EIMA and FEJA, without proper examination, we have no way of knowing if 15 16 customers are getting real value from the 40 percent 17 increase in delivery rates they have paid since 2011, or if alternative investments would have brought more 18 19 value at lower cost. 20 Many of the needed reforms will take 21 place in the Illinois General Assembly, and we have a 22 broader agenda we will be taking there, but we have

recommendations for the Court to take action: 1 2 First, the Commission should subject 3 ComEd to a comprehensive audit. The entire grid and 4 its costs should be analyzed. ComEd has lost our 5 trust. Second, the Commission must demand 6 7 and receive usable and useful data. Documents must be machine readable and available in workable 8 9 formats. If a utility uses a different methodology 10 from year to year, they must explain the difference 11 and allow for apple-to-apple comparison. 12 Finally, the Commission should 13 reevaluate the relationship between ComEd and Exelon 14 Business Services and affiliated companies. The conflicts of interests in Exelon's ownership of ComEd 15 drive many of our current problems. 16 17 Again, thank you for the opportunity 18 to provide comment today. CHAIRMAN ZALEWSKI: Thank you. 19 We 20 appreciate it. 21 And finally, we have Jeff Scott. Mr. Scott, are you there? 22

MR. SCOTT: Yes. Can you hear me? 1 2 CHAIRMAN ZALEWSKI: We can hear you. 3 Same thing. Three minutes. I'm 4 going -- I'll give you when -- I'll indicate when you 5 have one minute left, but if you can state and spell your name, and then we'll start the clock here. 6 7 MR. SCOTT: Thank you. My name is Jeff 8 Scott, J-e-f-f, S-c-o-t-t. 9 Again, good morning and greetings, Chairwoman Zalewski and Commission members. Thank 10 11 you for this opportunity to speak in front of you 12 today. 13 Again, my name is Jeff Scott. I'm Associate State Director from AARP Illinois. I'm 14 here on behalf of our 1.7 million, 50-plus members 15 16 and their loved ones, many of whom are ComEd 17 customers. AARP Illinois has advocated for fair 18 19 and affordable rates for residential customers. AARP 20 Illinois remains deeply concerned about the energy 21 policies, all of which we advocated against, that 22 were allowed to be enacted by questionable statutes

that led to the Deferred Prosecution Agreement. 1 2 As a result, older adults, many of 3 whom are on fixed or low incomes, and other 4 hard-working citizens of Illinois have unknowingly 5 been forced to pay more than they should, in many cases, more than they can afford on their electricity 6 7 bills. 8 The policymaking that allowed this to 9 occur must end. Reforms must happen to ensure ratepayer affordability, service reliability, 10 transparency, and accountability. 11 12 We are no strangers to this issue 13 before you today. AARP has been a consistent leader 14 in fighting for consumers. Accordingly, AARP opposed 15 the 2011 and 2016 formula rate bills. The laws in our view have caused residential distribution rates 16 17 to spike by limiting the opportunities for normal ICC 18 regulatory review, the legislation delivering limits 19 to the Commission's ability to disallow imprudent 20 expenditures. 21 While we applaud the improvement of 22 ComEd's reliability, a new regulatory system was not

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needed to accomplish this.

2 AARP supports sustainable energy 3 policies, but we also ask about the impact on rates, 4 especially in this environment. Rather than creating 5 new, complicated capacity procurement mechanisms on top of the already complicated PJM, Illinois should 6 7 instead end restructuring altogether and deregulation 8 and again allow the utilities to own generation fully 9 regulated by the ICC with a transparent and honest planning process. 10 CHAIRMAN ZALEWSKI: One minute. 11 12 MR. SCOTT: Without the power of formula 13 rates, rate formulation must return to the hands of 14 the ICC, and the ICC must ensure accountability. 15 Ethics reforms must pass to ensure that this never happens again. A regulatory commission should have 16 17 oversight that does not have its hands tied by the 18 legislature. 19 Rate hikes must no longer be 20 guaranteed through an automatic process. 21 Accountability must no longer be allowed to sit on 22 the back burner. We urge a constructive and honest

debate about power plan revenue requirement funding 1 2 rather than painting the issue with a green brush. 3 Allowing ComEd to own power plants and other 4 regulated rate of returns might be the solution. 5 AARP, in closing, urges that we deal with the \$230 million a year (indiscernible audio) 6 7 legislation setting the formula rates law without 8 reauthorization and allowing the ICC the unfettered 9 ability to, again, do its job before we regulate utilities. 10 Thank you for your time. 11 12 CHAIRMAN ZALEWSKI: Thank you, Mr. Scott. 13 Okay, that concludes our public 14 comments section of the Agenda, and so we are going 15 to move on to our Public Utility Agenda. 16 There are edits to the June 30, 2020, 17 Regular Open Meeting Minutes. 18 Are there any objections to approving 19 the Minutes as edited? 20 (No response.) 21 CHAIRMAN ZALEWSKI: Hearing none, the 22 Minutes are approved.

1	Under Electric Items.
2	Item E-1 concerns Docket 19-0855,
3	which is a complaint against ComEd regarding net
4	metering. We are holding this for later disposition.
5	Item E-2 concerns Docket 20-0499,
6	which is a complaint by the Environmental Law and
7	Policy Center or ELPC against CleanChoice Energy for
8	alleged violations of Part 412 of Commission Rules,
9	the Public Utilities Act, and the Consumer Fraud and
10	Deceptive Business Practices Act.
11	ELPC filed a Petition for
12	Interlocutory Review, arguing that the Administrative
13	Law Judge or the ALJ in the case erred in not making
14	a determination under Section 200.180 of the
15	Commission's Rules, but the complaint provides a
16	clear statement on the subject matter, scope of the
17	complaint, and basis thereof. In addition, ELPC is
18	arguing that the ALJ gave CleanChoice too much time
19	to file its Motion to Dismiss and that the stay of
20	discovery until September 10, 2020, is an
21	unreasonable delay in the schedule of this docket.
22	The Commission disagrees with the

ELPC that the ALJ erred in its decision to not make 1 the Section 200.180 determination before a prehearing 2 3 conference and requiring CleanChoice to file a Motion 4 to Dismiss rather than an answer. The Commission, 5 thus, is going to deny the Request for Interlocutory Review. 6 7 The Commission, however, agrees with 8 ELPC that prompt adjudication of this docket is 9 critical and that a delay in the proceeding by a prolonged motion schedule is unnecessary. 10 Accordingly, under the discretion 11 12 provided the Commission in shaping proceedings before 13 us, we direct the Respondent to file their motion within 21 days from today's decision with responses 14 and replies to follow under the Commission's Rules of 15 Practice, Section 200.190. We will not lift the stay 16 17 on discovery until resolution of Respondent's Motion 18 to Dismiss. However, we strongly encourage the 19 parties to move expeditiously in addressing the 20 issues raised in this docket and not engage in 21 unnecessary procedural delays.

But first, for clarity of the record,

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1	I am going to call roll on denying the Petition for
2	Interlocutory Review. So when your name is called,
3	if you are in favor of denying the Petition, say aye,
4	and if you are opposed and want to grant the
5	Petition, say nay.
6	Commissioner Bocanegra?
7	COMMISSIONER BOCANEGRA: Aye.
8	CHAIRMAN ZALEWSKI: Commission Carrigan?
9	COMMISSIONER CARRIGAN: Aye.
10	CHAIRMAN ZALEWSKI: Commissioner Kimbrel?
11	COMMISSIONER KIMBREL: Aye.
12	CHAIRMAN ZALEWSKI: Commissioner Oliva?
13	COMMISSIONER OLIVA: Aye.
14	CHAIRMAN ZALEWSKI: And I am an aye.
15	There are five ayes, and the Petition
16	is denied.
17	The next vote I'm calling is a call
18	to revise the motion schedule to expedite it as we
19	just noted. So when your name is called, if you are
20	in favor of revising the schedule, say aye, and if
21	you are opposed, say nay.
22	Commissioner Bocanegra?

1 COMMISSIONER BOCANEGRA: Aye. 2 CHAIRMAN ZALEWSKI: Commissioner Carrigan? 3 COMMISSIONER CARRIGAN: No. CHAIRMAN ZALEWSKI: Commissioner Kimbrel? 4 5 COMMISSIONER KIMBREL: Nay. CHAIRMAN ZALEWSKI: Commissioner Oliva? 6 7 COMMISSIONER OLIVA: Aye. CHAIRMAN ZALEWSKI: I vote aye. 8 9 The ayes have it, and the motion schedule is revised. 10 11 The Respondent is directed to file 12 its Motion to Dismiss within 21 days of today's 13 decision. The responses and replies shall be filed as required under Section 200.190 of the Commission's 14 15 Rules of Practice. The stay on discovery remains until the resolution of the Respondent's Motion to 16 Dismiss. 17 18 COMMISSIONER KIMBREL: Madam Chair, I'd 19 like to add, the ALJ -- in my opinion, the ALJs are 20 better situated to make the determinations regarding 21 scheduling. 22 THE REPORTER: Commissioner, I'm sorry. I

1 can't hear you.

2 COMMISSIONER KIMBREL: That's okay. 3 CHAIRMAN ZALEWSKI: Are you sure? 4 COMMISSIONER KIMBREL: It's not worth the 5 interruption. Let's keep it moving. CHAIRMAN ZALEWSKI: Okay. Item E-3 6 7 concerns an Application for a License to Operate as 8 Retail Electric Agent, Broker, and Consultant in 9 Illinois. The Order denies the Application finding that the applicant failed to provide proof of 10 compliance with Section 454 of the Commission's 11 12 Rules. The applicant has not filed any response or 13 errata to address the deficiencies in its 14 Application. 15 Are there any objections to approving the Order? 16 17 (No response.) 18 CHAIRMAN ZALEWSKI: Hearing none, the Order 19 is approved. 20 Item E-4 concerns Ameren's Request to 21 Reconcile Uncollectible Costs Under Its Utility Consolidated Billing or UCB and Purchase of 22

Receivables or POR Program for the 2019 calendar 1 2 year. Commission Staff recommends approving the 3 reconciliation. The Order approves the 4 reconciliation as set in the Appendix to the Order, 5 finding that the costs during the reconciliation period were prudently incurred. 6 7 Are there any objections to approving the Order? 8 9 (No response.) CHAIRMAN ZALEWSKI: Hearing none, the Order 10 11 is approved. 12 Item E-5 concerns Wegman Electric's 13 Petition for Withdrawal of Its Certificates of 14 Service Authority to Install Energy Efficiency and Distributed Generation Facilities in Illinois. The 15 Order cancels the Certificates finding that the 16 17 service discontinuance will not deprive Illinois customers of any necessary services. 18 19 Are there any objections to approving 20 the Order? 21 (No response.) 22 CHAIRMAN ZALEWSKI: Hearing none, the Order

1 is approved.

2 Item E-6 through E-9 concern 3 applications for authority to install distributed 4 generation facilities in Illinois. The Orders grant the licenses, finding that the applicants meet the 5 licensing requirements. 6 7 Are there any objections to 8 considering these items together and approving the 9 Orders? 10 (No response.) CHAIRMAN ZALEWSKI: Hearing none, the 11 12 Orders are approved. 13 Item E-10 concerns an Application for 14 Certification to Install, Maintain, or Repair 15 Electric Vehicle Charging Station Facilities. The Order grants the Certificate, finding that the 16 17 Applicant meets the certification requirements. Are there any objections to approving 18 the Order? 19 20 (No response.) 21 CHAIRMAN ZALEWSKI: Hearing none, the Order 22 is approved.

1 Item E-11 concerns an Application for 2 Authority to Install -- excuse me -- to Operate as an 3 Alternative Retail Electric Supplier in Illinois. 4 The Order grants the Certificate, finding that the Applicant meets the certification requirements. 5 Are there any objections to approving 6 7 the Order? 8 (No response.) 9 CHAIRMAN ZALEWSKI: Hearing none, the Order 10 is approved. 11 Item E-12 through E-17 concern 12 Applications for Authority to Install Energy 13 Efficiency Measures in Illinois. The Orders grant 14 the Certificates, finding that the Applicants meet the certification requirements. 15 Are there any objections to 16 17 considering these items together and approving the Order? 18 19 (No response.) 20 CHAIRMAN ZALEWSKI: Hearing none, the Order 21 is approved. 22 Under the Gas Items.

1 Item G-1 concerns GRM 20-194, which 2 is Nicor Gas' filing of a revenue-neutral tariff to 3 address issues arising from its storage study 4 presented in its general rate increase in Docket Number 18-1775. The Commission Staff recommends 5 suspending the tariff filing to hold a hearing and 6 7 develop a record in order to determine if the filing 8 adequately addresses the storage study. The Order 9 suspends the filing. 10 Are there any objections to approving the Order? 11 12 (No response.) 13 CHAIRMAN ZALEWSKI: Hearing none, the Order 14 is approved. 15 Item G-2 concerns Docket 20-0394, 16 which is a complaint against Spark Energy Gas for not 17 terminating service when requested. The parties filed a Stipulation and Joint Motion to Dismiss the 18 19 matter with prejudice stipulating that all matters 20 have been resolved. 21 Are there any objections to granting 22 the Joint Motion to Dismiss?

1	(No response.)
2	CHAIRMAN ZALEWSKI: Hearing none, the
3	Motion is granted.
4	Under Telecommunications Items.
5	Items T-1 and T-2 concern requests
6	for proprietary treatment of information in the
7	Petitioners' reports. The Orders grant the
8	protections, finding that the information is highly
9	proprietary and confidential.
10	Are there any objections to
11	considering these items together and approving the
12	Orders?
13	(No response.)
14	CHAIRMAN ZALEWSKI: Hearing none, the
15	Orders are approved.
16	Under our Water and Sewer Items.
17	Item W-1 concerns Utility Services'
18	filing of a revenue-neutral rate design for its sewer
19	services. The Commission Staff recommends suspending
20	the tariff to conduct a hearing and establish a
21	record to decide whether the redesign is proper. The
22	Order suspends the tariff.

Are there any objections to approving 1 the Order? 2 3 (No response.) 4 CHAIRMAN ZALEWSKI: Hearing none, the Order 5 is approved. Under Miscellaneous Items. 6 7 Item M-1 concerns initiation of a 8 Notice of Inquiry proceeding regarding Electric 9 Service Safety and Reliability as well as gas 10 pipeline safety. There have and continue to be 11 12 accidents related to public utilities property that 13 result in the loss of life or injury to person or 14 property as well as outages and other reliability issues that impact customers. 15 Safe and reliable electricity and 16 17 natural gas services are essential to the health and 18 welfare of Illinois citizens and are a priority to 19 this Commission. Therefore, it is important that the 20 Commission ensure that its rules and regulations and 21 practices and procedures for public utilities provide 22 for safe and reliable electricity and natural gas

1 services.

2 We are still in the process of 3 finalizing the NOI, so we're going to hold this 4 again, but please watch for this NOI on future 5 Agendas. Under the Petitions for Rehearing. 6 7 Item PR-1 concerns Docket 19-0194, 8 which is complaint against Peoples Gas regarding 9 improper billing. The Commission denied the 10 complaint because Peoples Gas corrected the billing error in December 2018. The Complainant failed to 11 12 produce evidence challenging the corrected billing or 13 proving that Peoples Gas violated any Commission 14 rules or regulations. 15 The Complainant now requests rehearing on this matter, asking to change the scope 16 17 of his complaint. The Complainant stated that he was overcharged from 2018 to 2019 and alleges that 18 19 Peoples Gas trespassed on to his property by entering 20 his basement multiple times for meter reading. 21 The Administrative Law Judge 22 recommends denying the rehearing because the

Complainant introduced no new evidence or arguments 1 2 that warrant rehearing and because allowing change of 3 the scope of the complaint at this late stage is 4 prejudicial to the other party. 5 Are there any objections to denying the Application for Rehearing? 6 7 (No response.) 8 CHAIRMAN ZALEWSKI: Hearing none, the 9 rehearing is denied. Item PR-2 concerns Docket 20-0521, 10 11 which is a Petition by several Local Exchange 12 Carriers for relief from the requirements to deliver 13 to customers printed paper telephone directories. 14 The parties are now seeking a rehearing to add two 15 additional local exchange carriers to its Petition because they seek the same relief. The 16 17 Administrative Law Judge in this matter recommends granting the Application for Rehearing. 18 19 Are there any objections to granting 20 the Application for Rehearing? 21 (No response.) 22 CHAIRMAN ZALEWSKI: Hearing none, the

Rehearing is granted. 1 Under Other Business. 2 3 Item O-1 concerns approval of 4 Batches, Contracts, and Confirmations under the 5 Illinois Adjustable Block Program. Are there any objections to approving 6 7 the Program Administrator's Submissions? 8 (No response.) 9 CHAIRMAN ZALEWSKI: Hearing none, the 10 Submissions are approved. 11 Before we move on to our final item, 12 I just want to take this opportunity to thank Jim 13 Weging, who is retiring from the ICC after 43 years of service. 14 15 Thank you, Jim, for your invaluable contributions to the Commission and for your 16 17 dedication. We'll miss you dearly, but hope that you really enjoy your retirement. 18 19 Okay. So now we're going to move on 20 to our final portion, and if ComEd can go ahead and 21 come up. 22 I understand that Commissioners

Bocanegra and Oliva would like to make a statement. 1 2 So Commissioner Bocanegra can start. 3 COMMISSIONER BOCANEGRA: Thank you, Chair 4 Zalewski. 5 Before we begin, I want to make sure -- Commissioner Kimbrel has stepped away. Would 6 7 you like us to wait? 8 CHAIRMAN ZALEWSKI: Yes. 9 (Brief pause.) 10 COMMISSIONER BOCANEGRA: Thank you, Chair Zalewski. 11 12 Madam Court Reporter, this is 13 Commissioner Bocanegra. If at any time you need me 14 to stop or slow down, just let me know. Thank you. 15 Often in public service, we are 16 called upon to make tough decisions and have 17 difficult discussions. Today is no exception. 18 Before we begin, I felt it was 19 necessary to address two very key and interrelated 20 issues: Protecting our ratepayers from unwanted 21 expenditures and protecting the integrity and 22 transparency of our Commission.

To be very clear, the following 1 2 remarks and observations are my views and my opinions 3 alone. They should in no way be construed or imputed 4 to any one of my colleagues or the ICC. 5 First, we, as Commissioners, must 6 ensure that our ratepayers are not saddled with any 7 past, current, or future costs associated with 8 ComEd's ethical violations, ethics reform, and/or 9 implementation thereof. Regardless of the planned reforms by ComEd, we, the ICC, must hold ComEd 10 accountable under the Public Utilities Act and all 11 12 relevant regulatory mechanisms for any and all 13 improper payments by our ratepayers whether past, 14 present, or future. 15 I am not interested in debating or 16 discussing any external investigations by any 17 governmental entity, and I'm not interested in 18 receiving assurances that our ratepayers will not be 19 saddled with any financial settlements related 20 thereto, because I can ensure you that that answer is 21 a foregone conclusion in my book. 22 Second, we need to safeguard and

1 maintain only the highest standards of honesty, 2 integrity, impartiality, and conduct. I want to 3 assure the Commission, those we regulate, and our 4 public that I am committed to ensuring my office and 5 our Commission remains open, transparent, and above all else, free from influence, whether actual or 6 7 perceived. 8 With that said, many of you may know 9 I tend to ask a lot of questions, so I do have quite 10 a few questions, and I look forward to this 11 conversation. Thank you. 12 CHAIRMAN ZALEWSKI: Thank you. 13 Commissioner Oliva? 14 COMMISSIONER OLIVA: Thank you. Can you hear me? 15 16 Court Reporter, I just want to make 17 sure you can hear me. 18 THE REPORTER: Yes, Commissioner, I can 19 hear you. Thank you. 20 COMMISSIONER OLIVA: Okay, great. 21 For the record, my name is 22 Commissioner Sadzi Oliva. My job as a utility

regulator is to ensure adequate, reliable, efficient, and safe utility services at the least possible cost to Illinois citizens. I took an oath of office to uphold the laws of this state and safely discharge the duties of this Commission to maintain public confidence.

7 When I accepted this position, I 8 never imagined I would be sitting here addressing a 9 bribery scheme involving one of our biggest 10 investor-owned utilities. The definition of corruption is dishonest or fraudulent conduct by 11 12 those in power, typically involving bribery. 13 I'm very concerned about the news we 14 learned on July 17, 2020. My first concern is the 15 complete breakdown of ratepayers' trust in ComEd. 16 This Commission must investigate the specifics of the 17 impact this conduct has had on ratepayers. Ratepayers deserve an explanation and proof that this 18 19 will not happen again. 20 While today is a start in getting

20 while today is a start in getting 21 answers, today we will not be rubber-stamping ComEd's 22 ethics policies or be satisfied with assurances that

1 ratepayers will not pay for ComEd's \$200 million
2 criminal penalty.

I expect ComEd to demonstrate at a minimum how their ethics policies prevent and prohibit corruption going forward. Companies have been monitoring and reporting compliance with their ethics policies and whether it's even sufficient to expect them to self-police.

9 As ComEd's regulator, ratepayers are 10 looking to the Commission to have effective and 11 transparent oversight over ComEd, and this brings me 12 to my second concern, which is the optics of this 13 hearing.

I believe allegations surrounding the bribery scheme may conflict with Chairman Zalewski's ability to do her job effectively by adversely affecting the confidence of the public. Holding this hearing in this matter is not good for the integrity of the Commission while attempting to restore the trust of ratepayers.

I fear that not raising my concern to the public and on the record makes me complicit in

failing to restore the public's trust. Therefore, to 1 2 preserve as best I can the credibility of this 3 proceeding, and in the best interests of the public 4 to ensure the veracity of statements made, I'd ask that any witness appearing from ComEd be sworn in 5 before giving statements today. 6 7 Thank you. 8 COMMISSIONER BOCANEGRA: This is 9 Commissioner Bocanegra. I just want to echo Commissioner 10 11 Oliva's last statement. Again, in that spirit of 12 transparency and openness, I would second that 13 request to have the witnesses sworn. 14 CHAIRMAN ZALEWSKI: Okay. First, I'd like to respond to Commissioner Oliva. 15 (Indiscernible audio.) 16 17 THE REPORTER: Madam Chair, I cannot hear 18 you. 19 CHAIRMAN ZALEWSKI: (Indiscernible audio) 20 disingenuous and irresponsible. 21 I perform my duties ethically, 22 honestly, with integrity. I came from the Pollution

Control Board where I earned that reputation for nine 1 2 years. Never been questioned. I took an oath there. 3 I was continuously under an oath there and under an 4 oath here. 5 I come to this job every single day 6 with that same integrity, so I take umbrage with just 7 even the assumption, but I don't want to get 8 distracted by this side topic. The reason we're here 9 is about ComEd. Everybody is listening and waiting and wondering to hear from ComEd. 10 11 So I hope we can go forward and 12 proceed and conduct ourselves respectfully, and then 13 we'll move on to Mr. Dominguez. Mr. Dominguez, would you swear 14 15 yourself in? Excuse me. The court reporter will 16 swear you in. 17 I quess I should tee this off by saying this is Item 0-2. So just for the record, we 18 19 have Joe Dominguez, who is the CEO of ComEd; David 20 Glockner, who is the Executive Vice President of 21 Compliance and Audit, and then, also, Veronica Gomez, 22 who is General Counsel, here as well.

1 Madam Court Reporter, if you can 2 swear in Mr. Dominguez and Mr. Glockner. 3 (Mr. Joseph Dominguez and Mr. David Glockner sworn.) 4 5 CHAIRMAN ZALEWSKI: Can you also swear in Veronica Gomez, Madam Court Reporter? 6 7 (Ms. Veronica Gomez sworn.) 8 CHAIRMAN ZALEWSKI: Would you like to 9 start, Mr. Dominguez? MR. DOMINGUEZ: Thank you, Chair, I would. 10 Just again, sound check for the 11 court reporter. Is this fine? This is Joe 12 13 Dominguez. 14 THE REPORTER: Yes, sir. 15 MR. DOMINGUEZ: Okay. Thank you very much. 16 Chair Zalewski, Commissioner Oliva, 17 Commissioner Kimbrel, Commissioner Bocanegra, and Commissioner Carrigan, good morning. 18 19 As you know, my name is Joe 20 Dominguez, and I'm the CEO of ComEd. 21 Before I go into my remarks, I just 22 want to thank those members of the public that

appeared before and provided public comment. As you 1 2 might well imagine, I don't agree with all of the 3 assertions that have been made, but the comments are 4 important and the comments are things that we need to listen and learn from, and I assure you we will. 5 6 I also want to recognize the action 7 taken by the Commission this morning with regard to 8 the NOI that is going to be issued regarding the 9 safety issues. It's ComEd's responsibility (indiscernible audio) to make our system safe to the 10 11 public. 12 I know the morning is designed to 13 address the Deferred Prosecution Agreement that ComEd 14 entered into with the U.S. Attorney's Office. Ιt 15 resolved the investigation into the company's 16 historic lobbying practices in Springfield that have 17 been widely reported by the media over the past year. 18 First of all, I'd like to say that a 19 Deferred Prosecution Agreement is not a criminal 20 conviction of ComEd. It is, as the name implies, an 21 agreement that defers and ultimately avoids any 22 prosecution provided that ComEd meets the conditions

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of the agreement.

2 There are three main conditions that 3 I'll address this morning: 4 One, that ComEd pay a fine of \$200 million borne entirely by shareholders. 5 Two, that ComEd implement enhanced 6 7 controls and processes and certify its ongoing 8 compliance with those processes to the U.S. Attorney's Office periodically. 9 10 Three, that ComEd continue to provide 11 its full cooperation in the government's ongoing 12 investigation as has already been noted this morning. 13 We all saw U.S. Attorney Lausch talk about that 14 investigation, indicating that it's continuing, and we will certainly cooperate as best we can. 15 As part of the Deferred Prosecution 16 17 Agreement, ComEd has admitted the misconduct that is inconsistent with our values. On behalf of ComEd, I 18 19 want to tell you that I am sorry for that conduct. 20 It violated a trust with you, the families and 21 businesses that we have the privilege to serve, and 22 certainly in an incredibly painful way to the

hardworking women and men at ComEd who go about our business every day with integrity. There are no excuses for our conduct, and I will offer none today.

5 We understand that the path to rebuilding trust must be paved with continued strong 6 7 and reliable service to our customers. We'll do 8 that. We know that we must give the Commission, our 9 customers, and all stakeholders confidence that what has occurred will never happen again, and I assure 10 11 you you'll get our full cooperation to provide those 12 needed assurances.

With me today is David Glockner, who the Chair referenced a moment ago. Exelon hired David in the springtime, and he is now our Executive Vice President for Compliance and Audit. I'm going to tell you a little bit about Dave.

He is the former Chief of the Criminal Division in the U.S. Attorney's Office in Chicago, having served in that role for approximately He is a former senior official of the Securities and Exchange Commission.

1 David is playing an important role in 2 our work to close any gaps in policies, and we have 3 engaged in the thorough examination of our policies 4 to understand what gaps exist, and we will talk about 5 the policy enhancements that we've implemented today. He led the development of these policies, but will 6 7 also oversee the compliance with these policies 8 through an organization that he will manage. 9 Personally, I don't think there is a person better suited to do what needs to occur at 10 11 Exelon and ComEd than Dave. He comes with an 12 impeccable reputation, a reputation that many of you 13 are no doubt aware. 14 Together with Veronica, David and I 15 will answer your questions to the best of our 16 ability, and with your understanding, as you have 17 already expressed this morning, that the U.S. Attorney's Office's investigation is continuing. 18 19 We've committed to cooperate, as I said, with the 20 government in that investigation, and to that end, we 21 will adhere to the same protocols that the U.S. 22 Attorney's Office is applying to its public comments

1 concerning the investigation. That is to say that we
2 are not going to go beyond the facts in the DPA or
3 named individuals.

Admitting to the wrongful conduct, answering your questions, explaining our new controls are all critical parts of today's testimony, and we look forward to your questions on those things. But, perhaps, the most difficult task for me this morning is to provide you context so that you can continue to regulate and oversee ComEd's activities.

Our human experience tells us that people and organizations sometimes simultaneously are capable of good and bad. That's true at ComEd where a few orchestrated the improper conduct, but where the many perform each day and deliver world-class results for customers that deserve those world-class results.

I have spent time talking to you about what's in the DPA, and Dave will spend time further elaborating on the reforms, but it occurs to me that it's equally important to talk about what's not in the DPA, because it does pertain to one of the

1 questions that's been raised in the press regarding 2 customer impact.

3 If you have read it, you know that 4 nowhere in the DPA is there any allegation or 5 inference that the Smart Grid Law was bad policy or that ComEd investments did not produce value to 6 7 customers. Nowhere in the DPA is there any allegation that the large, bipartisan group of 8 9 legislators that voted on the Smart Grid Law not 10 once, but three times, across party lines, 11 actually voted for policy that harmed customers in 12 any way. 13 I think the facts that you are 14 well-aware of in terms of our metrics and performance 15 indicate that the investments we've made and the 16 things we've done to make our system more resilient 17 against growing weather risks have been incredibly Today, ComEd is among the 18 valuable to customers. 19 best-performing utilities in America, and I know all 20 of you sit in committees at NARUC and have had the 21 opportunity to observe the performance of other

22 utilities around the country. So I speak to an

audience that is quite informed on this. 1 In my view, ComEd is the best 2 3 performing utility in America, and it's so because of 4 the investments that we've made. Although many of 5 you are new to the Commission, Staff at the Commission certainly will remember days where claims 6 7 of great reliability could not be made. In 2011, 8 storms hit the ComEd service territory resulting in 9 extended outages for approximately ten million 10 customers. 11 To give you some context for that, a 12 hurricane, devastating hurricane, several years ago 13 in the southeast part of the United States resulted 14 in outages that affected several million customers. 15 We didn't have a hurricane hit. What we have learned 16 through the operation of the system is that we had a 17 system that was guite fragile. Poles, cables, and 18 many other components needed to be replaced that had 19 not been addressed for some period of time. Our 20 system wasn't reliable in the face of challenging 21 weather, particularly winds. 22 ComEd engaged in a massive

transformation, installing smart grid devices and making massive improvements to the system. There have been claims that those investments have not been overseen appropriately, that the Commission has given short shrift to those investments.

But by my count, since the Smart Grid 6 7 Law was enacted, we've been in proceedings where all 8 of those issues were carefully examined with 9 thousands of data requests and involvement of many witnesses for over five cumulative years of our time 10 11 together. I simply don't agree that those 12 investments were not carefully reviewed and were not 13 deemed to be prudent in every measure for the 14 customer.

We've done studies about the cost-benefit analyses of things like the installation of smart meters and our energy efficiency programs, things that experts weigh in on and are contested each and every year, and each and every year, there is demonstrated proof that the benefits outweigh all of the costs.

22

We continue to upgrade the system

every day. We're working on things to be able to 1 2 integrate renewables as we face the challenges of air 3 pollution in our area and the need to reduce that air 4 pollution, air pollution that pays a heavy toll on 5 the lives of our customers every single day, a toll that is made apparent when one looks at the COVID 6 7 fatalities that have occurred here in this state and 8 then overlays that with the areas of the state where 9 we have had more air pollution.

10 Since 2011, our reliability has 11 improved 70 percent. This is ComEd by the numbers. 12 Since 2012, ComEd customers have been spared more 13 than 15 million service interruptions due in part to 14 smart grid and system improvements. As reported to 15 the Commission, the avoided outages have resulted in 16 \$2.4 billion in societal savings.

Last year was our best year in the history of the company across all of our customer and reliability metrics. And this year, despite challenges of operating in a pandemic, we're tracking to even better performance. Since 2008, ComEd's expanded Energy Efficiency Programs have empowered

1 customers to save more than \$4.7 billion, and as you
2 know, residential customer bills today are less than
3 they were ten years ago.

I want to emphasize that that is not adjusted for inflation. Oftentimes, we see a trajectory of consumer cost adjusted for inflation. The nominal cost of our monthly bill today is less than it was ten years ago, and if you were to adjust it for inflation, it's 20 percent less than it was a decade ago.

11 ComEd's rates are 19 percent lower 12 than the average rates of the top ten metro areas. 13 As a function of household income, ComEd has lower 14 rates than anyplace in the country except Utah.

15 Rates continue to trend down. ComEd 16 recently requested a delivery rate decrease that is 17 pending before with the Commission. It's our third 18 request to decrease rates in a row and the fifth over 19 ten years.

20 ComEd customers have recognized the 21 improvements in the customer value. Our customer 22 satisfaction scores are the highest we've ever

1 reported, and in the fourth quarter of 2019, JD Power 2 ranked ComEd as the number one midwest utility. It 3 was the first time ever that ComEd had achieved that 4 recognition.

5 In terms of return on equity, because 6 the formula rate is tied to 30-year treasuries that 7 are at near all-time lows, ComEd already earns the 8 lowest return on equity of any major utility in 9 America, and it's significantly lower than many other 10 utilities that you regulate here in Illinois. 11 So that's ComEd by the numbers.

12 Those numbers are a source of pride for us every day 13 in spite of the announcement that was made ten days 14 ago. We chase those metrics as we try to win every 15 day in the operation of the system.

At the end of the day, what defines ComEd is not the numbers, but the character of the talented women and men who work to keep the lights on for 4 million customers.

In March, when the pandemic first occurred, we started to hold calls with all of our employees. We didn't know what we were facing. No

one did. We didn't have all the personal protection equipment that we since have acquired, and we certainly didn't have all the processes and procedures figured out for how we were going to continue to conduct our business notwithstanding the pandemic.

So as you can well imagine, on the other end of that telephone line with me were 6,000 ComEd folks wondering what we were getting into, (indiscernible audio), wondering about what they might bring home to their children.

12 Our people had every reason to be 13 afraid, but they asked one question: Where do you 14 want me to show up tomorrow? You see, they knew something that we know and you all know as regulators 15 16 of our business, that if the power were to be 17 interrupted during the COVID crisis with everything going on, that the difference between running an 18 19 orderly society and chaos would be real if those 20 were the stakes, and they put that mission on their 21 backs.

22

Since then, we've had a number of

1 storms hit, and they have responded. When the city faced an unprecedented flood and the Willis Tower 2 3 went dark with millions of gallons of water in the 4 basement, we did everything we could to pump out the 5 building. Our people climbed 104 floors --6 obviously, the elevators were out -- to be able to 7 restore power. 8 It's hard to do. I can't do it. 9 It's hard to do normally, but they carried all of 10 their equipment up to get it done. And that's 11 emblematic of the things that they do every day. 12 CHAIRMAN ZALEWSKI: Mr. Dominguez, you 13 mentioned that, you know, we're here to talk about 14 the DPA. Do you mind if we start asking questions? I don't know if Mr. Glockner wanted to talk more, but 15 16 I know I have questions. Commissioners Bocanegra and I think others --17 18 MR. DOMINGUEZ: Sure. Can I just finish 19 one more thing? And I'll turn it over to 20 Mr. Glockner. 21 CHAIRMAN ZALEWSKI: Sure. 22 MR. DOMINGUEZ: At the beginning of my

comments, I said to you that I wanted to apologize on behalf of the entire company for the conduct that's described in the DPA. That's the first words I wanted you to hear out of my mouth.

But the last words I want to leave 5 you with is that I have observed the character of 6 7 this company. I know what our job is in leading, and 8 I know the reforms that we have to put in place. I 9 know the amazing people that work at ComEd that carry out our mission every day. And I could tell you that 10 11 despite everything that's occurred, I could be no 12 prouder than I am to be part of this ComEd team, and 13 I look forward to the privilege of leading. I'll turn it over to Dave. 14 15 CHAIRMAN ZALEWSKI: I can't hear you. Ιs

16 the light on? The green light?

20

22

Madam Court Reporter, you cannot
hear; right?
THE REPORTER: No, I cannot.

21 THE REPORTER: Yes, thank you.

MR. GLOCKNER:

MR. GLOCKNER: Good morning and thank you

Is this any better?

very much. I appreciate the opportunity to speak 1 with you, and I look forward to answering your 2 3 questions. 4 What I'd like to do at the beginning 5 is to walk you through some of the steps that we have taken at Exelon to begin to ensure that nothing like 6 7 this ever happens again. 8 So first of all, just briefly by way 9 of my own background, I spent almost 25 years at the U.S. Attorney's Office. I spent as long as I did 10 11 there in large part because I really care deeply 12 about public integrity and public corruption issues 13 that the state and the city have experienced for some 14 years. 15 I made public integrity issues an 16 important part of our mission when I was at the 17 FCC of Chicago, and that commitment to public 18 integrity is an important part of what brought me to 19 Exelon. 20 My responsibility -- really, my sole responsibility as directed by Exelon's CEO and our 21 22 Board is to ensure that our compliance program is

well-crafted, that we have the controls, the 1 2 training, the guidance, the policies in place to make 3 sure not only that problems of this type never happen 4 again, but that we are a model going forward for 5 regulatory and legal compliance, not just in the utility sector, but across the board. 6 7 We recognize, particularly in the 8 wake of what happened, that we don't have a choice, that that's the expectation of the public and our 9 regulators, but that's also an important value within 10 11 the company. 12 So there are a number of things that 13 we have done to reduce the risk and to prevent an recurrence of these problems. 14 15 When we looked at what happened, 16 there were policies that the company had that were in 17 place that prohibit the sort of conduct that occurred 18 here. But in retrospect, it's clear that those 19 policies alone weren't enough, and that the 20 interactions with public officials are an area where 21 we need to give our employees more detailed guidance. 22 We need more controls and, perhaps, most importantly,

1 more eyes on decisions that are often difficult and 2 that can be a real risk of both (indiscernible audio) 3 and misconduct as occurred here.

To address these control issues, a team at Exelon worked with Jenner & Block to review policies of companies around the country, government policies. Ms. Gomez was an important part of that effort.

9 The group looked in part at what went 10 on -- what went on, what went wrong at ComEd, what 11 hadn't gone wrong, but could have, and developed four 12 new policies to govern interaction with public 13 officials going forward.

And at the head of this hearing, we shared with the Commission a brief summarization with respect to those four policies (indiscernible audio.) COMMISSIONER BOCANEGRA: I don't think we have a copy of the summary document you're referring to. We only have copies of these four new policies that you're referring to.

This is Commissioner Bocanegra. Iapologize to the court reporter.

1 MR. GLOCKNER: We'll make sure you get the 2 summary documents. 3 The policies apply not just to ComEd, 4 but to all Exelon companies in all jurisdictions in 5 which we operate. And they do three key things. First, they improve the guidance that's provided. 6 7 They provide much greater detail about what conduct is prohibited as well as what's permitted in our 8 9 interactions with public officials. 10 Second, they create controls that are 11 stronger than what existed before. They create a 12 series of controls to prevent the kinds of conduct 13 that we found in the investigation and that the DPA 14 details. 15 And third, they strengthen oversight. 16 They create, among other things, a detailed tracking 17 system to capture information about our interaction with public officials. 18 19 Going forward, beginning when these 20 policies went into effect on July 6th, any requests, 21 recommendation, or referral from a public official 22 has to be reported, has to be tracked, and can only

be acted on with the concurrence of a series of 1 2 people within the organization, including a report by 3 the compliance function. 4 CHAIRMAN ZALEWSKI: Mr. Glockner, this is Chair Zalewski. 5 6 THE REPORTER: I'm sorry. Madam Chair, I 7 can't hear you. 8 CHAIRMAN ZALEWSKI: Can you hear me now? 9 THE REPORTER: That's better. 10 CHAIRMAN ZALEWSKI: Okay. I was just 11 asking Mr. Glockner if he could just kind of explain 12 more about the reporting of lobbying or interaction 13 with public officials, how you are going to monitor 14 that. 15 You said you were going to monitor contacts. Is it based on the number of contacts, the 16 17 type of interaction, and you said it will be reported to yourself or to somebody else? 18 19 MR. GLOCKNER: Let me kind of walk you 20 through the process. 21 CHAIRMAN ZALEWSKI: Yes, please. Thank 22 you.

1 MR. GLOCKNER: So any request, referral, or 2 recommendation from a public official, and that would 3 include an employment recommendation, a request that 4 we engage in some sort of activities, essentially 5 anything other than normal constituent service 6 inquiries or requests, that is required to be 7 reported.

8 We created a system that sits on top 9 of a data base for collecting this information. The 10 reports are routed depending on the nature of the 11 request, ordinarily to the senior business 12 leadership, to the general counsel, head of business, 13 and also, importantly, to compliance. The request 14 can be approved only if everybody in that process 15 signs off.

16 So if you look at the DPA, one of the 17 things that was, I think, a characteristic of the 18 conduct was that there were relatively few, although 19 senior eyes, on what happened. Part of what our 20 objective is in creating these policies is to 21 increase and diversify the perspectives and functions 22 to look at this and to include the compliance

function as part of the review of any request so that 1 2 we don't end up in a situation where people who may 3 be acting improperly or who may just not sort of have 4 the full perspective of looking at something from a 5 legal or compliance contact, make mistakes or misjudgments about what's appropriate. 6 7 CHAIRMAN ZALEWSKI: That answers that question. I have more. Or do you have more that you 8 9 want to talk about first? 10 MR. GLOCKNER: So let me walk you briefly 11 through the policy process. That's a part of what 12 we're doing, but the tracking process is not all of 13 it. I think it may be useful to provide a brief overview of that for context before further 14 questions. 15 So with respect to the guidance that 16 17 we're providing to our employees, the group of 18 policies includes a general policy that governs 19 interactions and sets standards for requests, 20 referrals, recommendations, providing any kind of 21 assets to any public officials. It sets standards 22 and framework.

1 There is a more detailed policy that 2 provides guidance and standards for working with 3 lobbyists and political consultants. 4 A third policy related to handling 5 requests, recommendations, and referrals for public 6 officials regarding employment decisions, and a 7 policy on handling requests, recommendations, and 8 referrals from public officials regarding the use of 9 vendors. 10 Collectively, these provide much more detail in terms of guidance. 11 12 CHAIRMAN ZALEWSKI: This is Chair Zalewski. 13 Just a question in followup. 14 Will these be audited either by you -- there's a requirement to report, but will you 15 be looking into them in an auditing fashion, or --16 17 both internally and externally? 18 MR. GLOCKNER: The short answer to that is 19 yes. 20 One of the things that we did in 21 crafting the system was to try to identify auditable 22 points, the process to create auditable points. For

example, one of the requirements in the policy with 1 2 respect to lobbying and political consultants is they 3 now have to submit detailed information which sets 4 out the work that was done, and those invoices have to be reviewed by senior business officials. 5 (Indiscernible audio.) 6 THE REPORTER: I'm sorry, sir. I'm having 7 8 trouble hearing you. 9 MR. GLOCKNER: The certification of the (indiscernible audio) review is a function that we 10 11 specifically put in there because it's auditable. As 12 we collect data, are there parts of this where we are 13 seeing fewer interaction reports from other parts of 14 the business. 15 We have to think about how we 16 control, how we design a data system that lets us 17 signal that we may not be getting information that we need. 18 19 We also have created a series of due 20 diligence requirements for the hiring of all 21 lobbyists and political consultants. There is now a 22 specific due diligence questionnaire for those

existing and new lobbyists and consultants are going to have to complete before they can be authorized. That's an auditable requirement.

They are designed to ensure that they're people who provide value, that they are people whose reputations we're comfortable with, that they're people who don't have conflicts that are problematic.

9 The same is true with respect to 10 vendors. One of the things that we're looking for 11 with the new policies with respect to vendors is to 12 ensure that we are not using vendors who have public 13 official affiliations without balance of that and 14 there's a special process and review. 15 CHAIRMAN BOCANEGRA: Mr. Glockner, I 16 apologize. This is Commissioner Bocanegra. 17 You know, the big thing that stands 18 out to me, I'm most concerned, first and foremost, 19 that it seems to be that the ethics reforms that 20 you're talking about rely heavily on self-reporting. 21 Have you guys considered at any point

22 in time hiring an outside, independent monitor to

conduct everything that you guys say you're going to 1 2 do? 3 THE REPORTER: Excuse me. Commissioner? Hello? 4 5 COMMISSIONER BOCANEGRA: Yes, ma'am? THE REPORTER: Thank you. I'm having 6 7 problems interrupting, because I don't --8 MR. GLOCKNER: I'm sorry. I'll try to keep 9 my voice up. Is this better? 10 THE REPORTER: Yes, please. MR. GLOCKNER: Okay. Please let me know if 11 12 I'm dropping off. 13 So, Commissioner Bocanegra, your 14 question was whether ComEd has ever considered hiring an outside, independent monitor to do essentially the 15 functions that I have described. 16 17 I can't comment on what the company 18 may have considered prior to my arrival. But one of 19 the important -- one of the important functions or 20 changes that the company made in creating my role was 21 to create it as a semi-independent function within 22 the company.

So the audit function is one that is 1 2 required to have a degree of independence under the 3 Public Company Reporting Rules. The Audit Committee -- or the Audit Committee of the Board 4 5 oversees the internal audit function. They have the authority to hire and fire the internal auditors. 6 7 They audit -- the head of internal audit reports 8 directly to the Audit Committee. 9 We've done the same with compliance 10 as well. And my function oversees both of these 11 independent functions in the company. So, yes, I am 12 part of the company, but my mission and my 13 responsibilities are to be an independent, objective 14 voice with a direct report not just to the CEO, but also to the Chair of the Board's Audit Committee. 15 16 COMMISSIONER OLIVA: Mr. Glockner, I have a 17 question. This is Commissioner Oliva. Can you hear 18 me? 19 THE REPORTER: Yes, ma'am. 20 COMMISSIONER OLIVA: These audits, are they 21 going to be public, or who gets to see them? 22 MR. GLOCKNER: So what I'm talking about

are reviews or audits that are conducted by the 1 internal audit function at Exelon. The U.S. 2 3 Attorney's Office has required as part of the DPA 4 annual reporting for a period of three years relating to our remediation efforts and the functioning of our 5 6 compliance program. 7 The DPA does not provide a lot of 8 detail about what that reporting consists of, but my 9 expectation is that part of that reporting will be reports of the results of what -- our internal audit 10 11 checks on the effectiveness of this program. 12 COMMISSIONER BOCANEGRA: Mr. Glockner, this 13 is Commissioner Bocanegra. 14 Can you confirm that Exelon and/or 15 ComEd has or will have implemented, exercised, and otherwise executed these policies to existing 16 17 relationships, existing contracts, and existing third-party vendors retroactively? 18 19 MR. GLOCKNER: Yes. 20 CHAIRMAN ZALEWSKI: I have a question. 21 This is Chair Zalewski. 22 I think Commissioner Bocanegra had a

really great question, and Mr. Glockner said that he 1 2 could not speak to why there was chosen to be an 3 internal auditor versus an external compliance 4 officer. 5 I don't know if you can speak to that, Mr. Dominguez or Ms. Gomez. If you can't, 6 7 that's fine. I just want to hear your answer. 8 MR. DOMINGUEZ: Yes, I think we looked at a 9 number of different options. This is Joe Dominguez. 10 We did look at a variety of options. 11 What was absolutely important is that we take this 12 out of the business unit being able to certify its 13 own compliance. 14 So as Dave said, the independent review of the Board and the independent review of his 15 16 organization is where we landed, so that we would 17 have set, independent eyes on all of these requests and ensure that we are acting appropriately. 18 19 The main gap that we're trying to 20 fill, as I said, is not having this exclusively 21 reside at ComEd or any one of the other Exelon 22 families of companies, but have an independent

organization looking at it, and once we develop the 1 plan to have the more robust internal function 2 3 through Dave and his direct reporting requirement to 4 the Board, that's the structure we landed on. 5 As Dave said, there are additional reporting requirements to the U.S. Attorney's Office 6 7 on the Certification of Compliance with very severe 8 penalties in the event that we fail to comply, 9 including potentially being prosecuted. We certainly are aware that this Commission may have additional 10 11 reporting requirements that will be required, and we 12 will fully cooperate as needed to satisfy those 13 interests. 14 MR. GLOCKNER: I'm sorry. This is David Glockner again. If I could add just a couple of 15 other points? 16 17 So one of the things that was 18 sometimes an issue when I was the FCC Regional 19 Director is that we would see from time to time firms 20 that outsourced their compliance function. 21 That did not always work so well, and 22 part of the reason that often does not work well is

when you have an internal compliance function, 1 2 provided that it's got sufficient independence and 3 resources, they actually know the organization 4 better, they form relationships, they're able to talk 5 to people. There can be more of a forming of a 6 partnership to get things right than when you've got 7 an external entity that comes in, that's billing by 8 the hour or engagement, and they're there for that limited period of time, but they're not interacting 9 on a daily basis. 10 CHAIRMAN ZALEWSKI: This is Chair Zalewski. 11 12 Just to follow up, will the position 13 of Executive Vice President of Compliance be -- will 14 it be paid for by shareholders or ratepayers? 15 MR. GLOCKNER: I don't know how the 16 position is paid for. 17 CHAIRMAN ZALEWSKI: Does anyone else want 18 to anser? 19 MS. GOMEZ: So the position is one of the 20 corporate support functions, and as such, it will be 21 paid for the same way as similar corporate functions. 22 That is essentially a share of those costs that

represent the amount of services that are provided to any one operating company or charged to that operating company and then paid as part of the overhead costs of that business.

Just that is -- unless for some 5 6 reason excluded, that would be part of the costs of 7 ComEd's business that would be recovered in rates. 8 There are certain reasons that this Commission is 9 well-familiar with that certain costs are excluded by statute. For example, costs related to political 10 11 activities. Those are excluded. Those do not end up 12 in customer rates. There are things like that that I 13 know the Commission is aware of. You see it when we 14 come before you with our costs every year. But, for example, our accounts 15

payable function, our IT function, our legal function, distribution that we're speaking about, those are all corporate functions that get billed to each of the operating companies. With respect to ComEd, those are part of our costs that are generally part of our costs that are in customer rates.

CHAIRMAN ZALEWSKI: This is Chair Zalewski 1 2 again. 3 Will the costs related to the federal 4 investigation, like legal fees, other experts, will 5 it be -- same question. MS. GOMEZ: Those have been and will 6 7 continue to be entirely excluded from anything that 8 we seek recovery for in customer rates. None of those costs are recovered from customers. 9 10 So we have -- the external costs 11 increase, for example, law firm expenses that have 12 been excluded from customer rates, and we, of course, 13 now will have the payment of the fine, which will be excluded from customer rates. 14 15 With respect to internal resources, we reviewed to confirm that there are no incremental 16 internal costs that are attributable to this 17 investigation. So there are no internal costs that 18 19 would not have otherwise been incurred that are going 20 to be in customer rates. 21 So we've looked at every form of 22 expense that results from this matter to ensure that

1 that's not in customer rates.

2 COMMISSIONER CARRIGAN: This is 3 Commissioner Carrigan. We're focusing on the internal 4 5 controls, the internal process, the internal 6 policies. Would you talk about contract employees, 7 current employees, as you bring on new employees, the 8 high standards that will be expected of them as part 9 of this internal process? 10 MR. GLOCKNER: Sure. This is David 11 Glockner again. 12 So with respect to the -- I think I 13 want to answer that in two ways. First, one of the 14 issues that our policies directly address is any attempt by a public official to influence our 15 internal hiring or promotion process, so any kind of 16 17 a request, recommendation, or referral. So even if 18 we're calling a public official who may have formerly 19 employed somebody as a reference, that's a reportable 20 event. 21 Those all have to be put into our 22 tracking system. Those get reviewed by the head of

Compliance as well as the head of HR before that application or hiring or promotion process can even proceed.

But I think the broader question that you asked is about how do we make sure that the standards that we are talking about are understood by employees, what are we doing about training, how do we make sure that the messages that we're talking about today stay fresh five years, 20 years from now.

11 So a couple of things. With respect 12 to the policies, we have focused our initial wave of 13 training -- and we're doing all this training in 14 person. We focused our initial wave of training of the policies on those individuals most likely to 15 interact with public officials. We are not at the 16 17 moment training linemen about what to do if their state representative suggests a vendor. We will 18 19 get to that more broadly in the corporation over 20 time.

But what we really wanted to do,
because of the urgency of addressing these issues, is

to make sure that we are providing detailed, live 1 2 training with the opportunity for questions and 3 answers in kind of a rolling FAQ document to those 4 employees whose jobs involve or they bring them in 5 contact with public officials or they have a role in 6 the hiring and procurement processes, and 7 particularly, those who work in our government 8 relations teams to make sure they're all 9 knowledgeable. 10 This can't be one-time training. 11 These are issues that we're going to need to revisit 12 on an annual basis. 13 The other thing I'll say is that all 14 of our employees get annual code-of-conduct ethics 15 training. I think with respect to people whose functions are pretty remote from these issues, that's 16 17 probably good enough provided that we make some adjustments to that contact. 18 19 But for people who are at some risk 20 of having interactions that are problematic, we've 21 got to be repeatedly in contact with them. We've got 22 to be establishing relationships with them so that

they understand who to go to and where when 1 2 questioned. They've got to be sensitized to 3 recognize situations that are potentially 4 problematic. It's a continuing effort. 5 CHAIRMAN ZALEWSKI: Yes. Go ahead. 6 MS. GOMEZ: Madam Court Reporter, this is 7 Veronica Gomez. 8 I just wanted to add one thing from 9 where I sit in the business. The training is focused in the way that Dave has described and sort of 10 11 prioritized in the way that's described. 12 I would just say that we know from 13 our experience that it is unusual for the sort of -a lineman, for example, to receive requests from 14 public officials, but it is also the case that all of 15 16 our personnel are trained and do routinely take any 17 questions they get from a public official and make 18 sure that goes straight to our external affairs and 19 government affairs personnel. 20 Everyone in our company understands 21 those are the people that interface with our public 22 officials by and large. So we make sure that those

communications end up in that same team, which is our 1 frontline, which is where our focus has been with 2 3 respect to the policies and the training. 4 So there's sort of two ways that 5 we're ensuring that all such requests do get to the people that are trained and whose job it is to handle 6 7 these requests appropriately. 8 COMMISSIONER BOCANEGRA: Miss Gomez, I want 9 to go back to -- if you guys don't mind, back to the costs to our ratepayers about the costs to implement 10 these ethics reforms. Chair Zalewski asked where 11 12 that would be paid from. 13 Miss Gomez, you mentioned it would 14 come from the corporate function, and you also 15 indicated that there are no incremental costs associated with that. 16 17 My question for you is, can you 18 identify at least what percentage of those costs you 19 expect to be devoted to all of this? Because I'll be 20 quite frank with you, I'm not comfortable with our 21 ratepayers paying one cent of any of this even if it doesn't result in an incremental cost to our 22

1 ratepayers.

2 MS. GOMEZ: I would not be able to give you 3 a percentage to answer your question directly. But I 4 quess -- and I'll let Dave answer as well. 5 Our view is that having a strong 6 compliance function is a given. It's an expectation 7 of a well-operating company. We have always had 8 compliance functions and compliance costs. Those are 9 appropriate business costs. 10 We have always handled those costs 11 with respect to recovery of them as we do other 12 costs. 13 We have identified that we can do 14 better. We are investing some more time and 15 resources, including by creating a new position now held by Dave. Those are -- that commitment is 16 17 something that is a function of us doing business at Exelon across all of its operating companies to the 18 19 highest stands that we can. 20 So we've identified ways to enhance 21 it, and we have created the new position. That's an 22 additional expense that we will have, but that's a

1 function that is supporting the entire business
2 across Exelon at the level that, you know, is the
3 highest performance that we can.

So we haven't thought about that as driven or an expense of the investigation, per se. It is the way that we need to do business as a company and is like our other business expenses in that respect. But I hear you, and I understand your concern.

10 Dave may have a different way of 11 thinking about that, or Joe may as well. But just to 12 be clear, there's not work being done within our 13 compliance function that is, this is the work of the 14 investigation. It is, this is the work of our 15 compliance function having learned from our experience that there are additional things we can do 16 17 to be better.

18 Let me offer Dave an opportunity to 19 speak to that.

20 COMMISSIONER BOCANEGRA: David, before you 21 answer, I'll just add, I think that I have to say I'm 22 a little uncomfortable with the idea that this is not

the result of the investigation. If anything, but 1 2 for this investigation and predicament we find 3 ourselves in, we probably wouldn't be revising or 4 doing these policy enhancements. 5 So with all due respect, I just find it very difficult to believe that Exelon was going 6 7 to enhance their policies regardless. I'll just 8 leave that out there, but, David, feel free to 9 answer. 10 MR. GLOCKNER: I totally understand where you're coming from with that, and just a couple of 11 12 thoughts. 13 First is I think part of -- part of 14 what I have heard listening to the reaction to what 15 happened at ComEd and part of my own observations is 16 these are things that -- these are things that we 17 should be doing as a well-regulated, well-functioning 18 utility, and I quess I worry a little bit, and maybe 19 this is sort of thinking that -- this is your issue 20 to think through. 21 But from a regulatory perspective, do 22 you want to create a regime where doing better at

1 compliance ends up being a cost you can't recover or 2 where your -- where the cost of sort of learning from 3 mistakes is a -- the costs -- I'm not putting this 4 very well, but the concern I have is I don't 5 think that you want to create a disincentive for 6 regulated entities to learn from experience and 7 improve.

8 This was a huge mess. We are making 9 some correspondingly huge changes in our compliance 10 and controls. But those are things that from our 11 perspective are best practices.

12 Frankly, part of our hope and one of 13 the things that just as a citizen I would love to see 14 come out of this is if what we're doing becomes a 15 model for what other companies do and that we can 16 begin to sort of change a culture with respect to how 17 people have interacted with public officials.

18 COMMISSIONER BOCANEGRA: Thank you. This 19 is Commissioner Bocanegra again. I'm moving away a 20 little bit from that topic.

I read through the documents youshared with the Commissioners before today, and

unless I missed it, what I didn't see in there at all 1 2 was anything about repercussions or anything to 3 punish -- anything where this might fail or 4 there's a failure to follow any of these new 5 quidelines. 6 MR. GLOCKNER: When we draft our policies, 7 the policies don't typically in themselves contain 8 the penalty provisions in those policies. There 9 are -- the punishment for any code of conduct or policy violation can be up to termination. 10 11 One of the things that we have made 12 clear in our public statements with respect to this 13 is that the individuals who orchestrated this 14 activity are no longer with the company. But we do have a robust practice for ensuring consequences for 15 violations. 16 17 One of the requirements in the DPA is 18 that we have a process for fairly and rigorously 19 enforcing, including through penalties, and that that 20 process be applied without regard to the addition or 21 influence of an individual within the company. 22 MR. DOMINGUEZ: Commissioner Bocanegra, it

occurs to me hearing your question that we have sent 1 2 you an incomplete set of materials and that we should 3 supplement the materials shared with the Commission 4 to include the provisions that Dave has talked about and the other kind of overlaying requirements for all 5 employees and the penalty provisions in the event of 6 7 a violation of either these new procedures or our existing code of conduct. 8 9 I'm making a note of that, and we'll work with the Commission to share those materials 10 11 immediately. 12 CHAIRMAN ZALEWSKI: This is Chair Zalewski. 13 I want to get into costs of unethical practices. The DPA implies costs related to 14 unethical practices. Have you calculated these 15 16 costs, and if so, how? 17 MR. GLOCKNER: I want to make sure I answer 18 your question. So tell me -- if you mind, Chair, can you ask it again? 19 20 CHAIRMAN ZALEWSKI: There's a reference to 21 costs related to unethical practices in the DPA, and 22 I'm trying to understand if this has been determined,

or if there's a number that has been associated with 1 2 this. 3 MR. GLOCKNER: Chair, this is David 4 Glockner. 5 The DPA puts a number at roughly 1.3 million in terms of the total payments between 6 7 2011 and -- I believe 2019 to the individuals who 8 received inappropriate consulting -- lobbying 9 consulting contracts. 10 COMMISSIONER BOCANEGRA: Let me follow up. 11 This is Commissioner Bocanegra. 12 I think what she's probably getting 13 at, and what I'm curious to know as well is, at least 14 as it pertains to our jurisdictional oversight, do 15 you know whether ComEd includes in its revenue requirement some or all of a Board member's 16 17 compensation as required to be disclosed in Part 285 under the rules of our administrative practice; 18 19 specifically -- well, I guess including, but not 20 limited to Schedule E21. 21 MS. GOMEZ: This is Veronica Gomez for the 22 court reporter.

1 Commissioner, yes, we do with respect 2 to Board fees -- and maybe if I can back up to what I 3 think was the bigger question, a part of which Dave 4 answered. 5 The DPA identifies specific conduct as to which it has been determined that there is at 6 7 least a serious question whether services were 8 provided in exchange for the payments made and 9 justified the payments made. 10 With respect to all of those payments 11 that were questioned, with respect to evidence raised 12 that some of that -- those payments were given 13 notwithstanding not having received value in return, 14 none of those costs have been sought for recovery within the rate case. 15 16 Those, I think, do tie to the 1.3 million that Dave referenced. Those were all for 17 18 political activity that is routinely excluded anyway 19 unrelated to the misconduct at issue here. We just 20 never have those costs in the jurisdictional amounts 21 in the revenue requirements. 22 With respect to the Board fees, the

Board services were rendered. The DPA has not 1 2 concluded otherwise. The circumstances of the award 3 of that position are the focus of that -- those 4 facts, but there are Board fees for the Board member that is referenced in the DPA that were included with 5 other Board fees in the costs for 2019. 6 7 I don't want to get too far into the pending matter, but just to answer your question 8 9 directly. As well as the law firm that was referenced for which services were rendered. 10 Those are scheduled. Those are included in costs. 11 12 And with respect to the payments that 13 were identified as having been made to parties that did not -- or at least potentially did not provide 14 service in exchange for the fees, none of those are 15 included in rates. 16 CHAIRMAN ZALEWSKI: This is Chair Zalewski. 17 18 Are you planning to file detailed 19 proof of these items with the Commission? The amount 20 of some of the things you referenced, you referenced 21 Board member fees. 22 MS. GOMEZ: Yes, yes, Chair. And again,

trying to be thoughtful about the pending case, but 1 they're the subject of pending discovery now and 2 3 they're in the schedule, but we do intend to point to 4 it and provide further information. CHAIRMAN ZALEWSKI: This is Chair Zalewski. 5 How far back do you go to ensure that 6 7 you have captured all the unethical practices? 8 MS. GOMEZ: So with respect to the 9 documentation that I just referenced that's focused on the current -- that's in the discovery that is 10 11 pending in the current matter for 2019 costs. 12 With respect to the conduct that's 13 specified in the DPA, as to which -- I don't want to 14 recharacterize the DPA. I know you've all read it. So this is just shorthand for me. I know I'm not 15 16 using the precise, exact words. But as to which it's been determined 17 18 that work was not performed or at least may not have 19 been performed in exchange for those services, all 20 of those fall within the category of political 21 activity. 22 So they have always been excluded.

Not just in this year's case, not just for 2019, but 1 2 they have always been excluded. And again, that's 3 separate and apart from the matters heard in the DPA. 4 They just categorically have never been included in 5 customer rates. 6 COMMISSIONER BOCANEGRA: Miss Gomez, let me 7 ask you, do you know whether ComEd includes in its 8 revenue requirements some or all of a consultant's 9 compensation as required to be disclosed in Part 285 of our rules, including but not limited to something 10 like schedule C-6.2? 11 12 This is Commissioner Bocanegra. Ι 13 apologize. 14 MS. GOMEZ: I don't think I'm going to be 15 able to make sure that I'm referencing the exact, 16 same schedule, because I'm just not expert enough in 17 the detail. 18 I will say that the exclusions that I 19 referenced cover not just lobbyists, registered 20 lobbyists, but anyone performing political activity, 21 so that will be consultants who are not registered 22 lobbyists but perform a service for us that relates

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to political activity.

As you know, the statutory exemption 2 3 is broader than lobbying costs. It includes all 4 political and legislative activity. So all of that 5 has been excluded, and those exclusions are noted on 6 a schedule. I'm not positive it's the one you named, 7 but those are noted in each of our filings, including 8 this year and all prior years so that you can see the 9 exclusions. 10 COMMISSIONER BOCANEGRA: Miss Gomez, this 11 is Commissioner Bocanegra again. 12 Do you know whether ComEd includes in 13 its revenue requirements some or all of a third-party vendor's cost as required to be disclosed in Part 14 285, again, including but not limited to something 15 like Schedule C-6.2? 16 17 MS. GOMEZ: I apologize for not having at my fingertips sort of which schedule number is which. 18 19 I think, Commissioner, if your 20 question is -- we do -- within our filings, there are 21 requirements to schedule payments that we make, costs 22 that we incur in a variety of categories, including

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to third-party vendors.

Those vendors could be vendors that 2 3 provide service, for example, related to political 4 activity. In that case, it would be excluded and 5 show up in the schedules that we talked about. Thev could be providing other types of service, cleaning 6 7 services in our offices, or things -- anything you 8 can imagine; right? 9 There are requirements under the 10 rules for what payments must be scheduled 11 individually. So there -- I believe generally that 12 there are thresholds that require you to break down 13 by specific vendor if you reach a certain threshold. 14 Otherwise, it sort of appears in the total. 15 I don't have at my fingertips 16 precisely how those breakdowns work, but I can tell 17 you that we do file that information. We do satisfy 18 the requirements of the rules with respect to 19 scheduling all payments, all costs. Every year, 20 every dollar that ComEd has spent on behalf of 21 ratepayers is presented in our filing consistent with 22 the rules and reviewed by this Commission.

1 So that also applies to third-party 2 vendors, and they are scheduled in the appropriate schedules. There are schedules that ask us to 3 4 categorize the type of service. There are schedules 5 that refer to specific breakouts if you need thresholds. As you know, these filings are 6 7 voluminous. Hopefully, that answers your 8 9 question. COMMISSIONER BOCANEGRA: It does. 10 Thank 11 you. 12 I do have an additional question. 13 Commissioner Bocanegra. 14 Do you know whether ComEd includes in its revenue requirements some or all of an intern's 15 16 pay as required to be disclosed in Part 285 of our Rules? 17 MS. GOMEZ: I believe so. I believe 18 19 that's within our labor expense. They are paid 20 internships. 21 CHAIRMAN ZALEWSKI: This is Chair Zalewski. 22 I want to talk a little bit about the

\$200 million fine. How do you plan to ensure the 1 2 public that none of the 200 million will be paid by 3 ratepayers, not just directly, but indirectly? I 4 think one thing that would maybe clear everything up is, how will that be portrayed on the FERC 1 form? 5 MS. GOMEZ: Now you might get me there when 6 7 you take it to the level of the FERC 1 form. 8 So here's what we have done. The 9 fine will be paid from cash Exelon has on hand and will be repaid by ComEd to Exelon as its shareholder 10 11 out of profits that ComEd otherwise would have 12 earned. 13 The way that we're handling the 14 transaction -- and I can't quite translate it to the FERC form 1. I apologize. We can certainly provide 15 back to you all of this information in followup. 16 17 But the way the transaction will 18 happen, the payment, under the terms of the DPA is 19 made in two payments, at 30 days from the agreement 20 date and then again at 90 days, \$100 million each. 21 So -- I think the date is August 22 14th. We will receive -- ComEd will receive equity

of \$100 million dollars from Exelon. Its cash will 1 2 go up by \$100 million and its equity. It will pay 3 the fine. Those will both go back down, and the 4 equity will balance then for the first payment. The 5 same thing will happen again at 90 days. The result is that neither the cash 6 7 nor equity position of ComEd will be changed, and all 8 of the funds will have come from the shareholder, 9 Exelon. Our structuring it that way is a very simple 10 transaction precisely so that it can be very easily tracked as a discrete set of transactions of sort of 11 12 the minimal entries to track. I don't know precisely 13 where that shows up on the FERC form or if it does. 14 By the time of year end, those 15 transactions will have taken place, and there won't 16 be a change to reflect at ComEd with respect to those 17 payments. But we've asked Dave's internal audit 18 19 team to take a look in advance before we take any 20 action, make any payments, do any transactions, at 21 our plan to do that to ensure that we can validate 22 it, that we've documented it, and that there aren't

1 any other ways that any of this could sort of flow 2 through in the accounting in a way that can impact 3 customers.

4 We've designed it to be entirely 5 discrete, very clear. \$100 million comes in, \$100 6 million gets paid to ComEd. That happens twice. The 7 two payments are satisfied. Those are the only 8 transactions, so it doesn't impact anything else 9 within ComEd's financials that could possibly have an impact on customers. That was our main focus. 10 11 Do you want to add anything, Dave or 12 Joe? MR. DOMINGUEZ: The simple fact of the 13 14 matter is that ComEd doesn't have the cash on hand to be able to pay \$200 million, so this money has to 15 come from the parent, and as Veronica said, at the 16 17 end of the day, we will pay it back to the parent in the form of reduced profits. It doesn't change the 18 19 capital structure of the company (indiscernible 20 audio.)

21 THE REPORTER: I'm sorry, Mr. Dominguez. I
22 can't hear you.

1MR. DOMINGUEZ:I'll say the whole thing2again.

3 The simple fact of the matter is that on our balance sheet we don't have \$200 million of 4 5 available cash. So in order to pay the government, Exelon, which does like other large holding companies 6 7 have a cash balance, is able to use some of that 8 cash. That goes down to ComEd so that ComEd meets 9 its obligation under the DPA to make the payment, and then in the future when we otherwise would have 10 11 provided our profits to the shareholder, our profits 12 are actually going to repay that 13 \$200 million. 14 At the end of the day, the capital structure remains the same, and shareholders, not 15 16 customers, will pay all of the fine. That's the 17 structure. COMMISSIONER OLIVA: This is Commissioner 18 19 Oliva. 20 I just want to go back to, you know, 21 restoring public trust and the idea of, you know, 22 transparency and, you know, learning what happened.

1 When you were negotiating the DPA, 2 did you request the nonpublic nature of these 3 compliance reports as part of that agreement? How 4 does this restore trust in you? 5 And, you know, as lawyers, we have 6 the ARDC, the Attorney Registration and Disciplinary 7 Commission. Doctors have the Illinois Department of 8 Financial and Professional Regulation. Utilities 9 have us, your public utilities commission. So to not be surprised again with what's before us, I mean, I 10 11 expect and hope to find a way to review your 12 compliance reports. 13 MR. DOMINGUEZ: And, Commissioner, we do as 14 I can't speak to what the Justice Department well. 15 quidelines are with regard to the compliance program. 16 I'll let Dave touch upon that. 17 But I do want to assure you that our 18 objective is to restore trust in ComEd, and I'm under 19 no illusion, none of us are, that that happens at the 20 end of this hearing, and you all have said as much. 21 So as we work to move forward here, 22 we understand there's an obligation to share how we

are complying with these protocols and provide you 1 2 with all of the assurance and all the transparency 3 necessary that may, indeed, look different than what 4 is in the DPA. And I recognize that that's a 5 conversation we'll continue moving forward. It's a conversation we will join. As I said at the outset, 6 7 it's our goal to remove this cloud. 8 COMMISSIONER CARRIGAN: This is Commissioner Carrigan if I can. 9 10 Mr. Dominguez, when you started in 11 your opening comments, I think you talked about the 12 Deferred Prosecution Agreement, and you broke it down 13 into the three areas, the violation, the fine, the 14 controls, you know, the implementation of the 15 controls and the internal processes, and then you talked about the third item, which was full 16 17 cooperation. And then Mr. Glockner -- and when I 18

19 arrived here today, I told myself I'm going to do 20 more listening than talking, but you referenced a 21 phrase or a sentence about learning. This is, 22 unfortunately, a learning experience for all of us,

1 ComEd, Exelon, the Justice Department, the ICC, the 2 ratepayers, you know, and under the PUA, our 3 responsibility is to balance all of that. And so 4 this can't just be one meeting and we're done 5 today. We've got -- Mr. Dominguez, as you 6 7 identify, we've got to have your full cooperation in 8 order to restore or repair the lack of trust or the 9 loss of trust and to regain it. Going forward, we've got to have transparency, and just like Commissioner 10 11 Oliva said, and the Chair referenced it and so did 12 Commissioner Bocanegra, there has to be some 13 compliance of providing additional reports and, 14 perhaps, other visits to this ICC. 15 And so I'm going to ask the question 16 more firmly and strongly. Are you willing to come 17 back and engage in compliance discussions as we go forward and come out of this hole? 18 19 MR. DOMINGUEZ: Yes, absolutely. 20 MR. GLOCKNER: And I'll echo that. This is 21 David Glockner. 22 I'll echo that as well, that that is

sort of our full expectation. We realize that there 1 2 is a significant public trust deficit. There is a --3 and in some ways, the most important cost to us of 4 this episode. We need to rebuild that. We are 5 committed to doing what's required. Part of that is the internal steps 6 that I have talked about, but part of it is doing 7 8 what we can to demonstrate to skeptical external 9 observers that we are doing what we have said we're doing, that we're not doing other bad things. 10 11 We're absolutely happy to return to 12 talk to you about our compliance efforts to provide 13 reporting if you want reporting. 14 COMMISSIONER CARRIGAN: And I just want to summarize that compliance will require transparency, 15 and that's what I have heard, your commitment to that 16 17 cooperation. 18 MR. GLOCKNER: It's meaningless without 19 transparency. 20 COMMISSIONER BOCANEGRA: This is 21 Commissioner Bocanegra. 22 I think along that same vein, my

question is, has or will ComEd in implementing these 1 2 procedures look at its past rate cases to ensure that 3 none of these violations have occurred with respect 4 to expenses to Board members, consultants, 5 third-party vendors, law firms and legal fees, internship programs, and/or lobbying activities 6 7 being improperly included in the revenue 8 requirements? 9 MR. GLOCKNER: Commissioner, I think as

10 Ms. Gomez has said already, we've done that, and we 11 have looked very carefully. The lobbying and 12 consulting activities fortunately never were a part 13 of a rate case. They're not, because as a matter of 14 state law, as I understand it, they're not permitted 15 to be recovered, not by us or by any jurisdictional 16 utility.

So it's the easy answer as we've looked at our cases, and we know we've never included any of those expenses in terms of setting rates, trying to recover those costs from customers in any manner whatsoever.

22 With regards to others, for example,

the Board member that we spoke about earlier, we've 1 2 looked at it. First, we separated it into two basic 3 categories. We've looked at it in terms of those 4 individuals who provided documents, and there's no 5 dispute after the investigation with the U.S. Attorney's Office that they provided full value to 6 7 the extent favoring rate cases. Our position is 8 appropriately doing work for ComEd and did that 9 work. 10 For those where value was questioned, 11 it happened to be the same universe of folks that

were the lobbying and consulting folks that we know 13 with absolute certainty we don't seek recovery for 14 today and we haven't in the past. So that's the way we have kind of dissected the issue. 15

CHAIRMAN ZALEWSKI: This is Chairman 16 17 Zalewski.

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18 It's kind of a more specific 19 question. As part of your ethics reform, and maybe 20 you can speak to it generally, who makes the decision 21 on the auditing of a lobbyist and whether they're 22 under the line item for lobbying fees or legal fees?

1 I want to hear more about how that's been reviewed 2 and how you're going forward.

MS. GOMEZ: This is Veronica Gomez. 3 4 I think the guestion, Chair, is in the determination of whether a certain service 5 6 provider falls within lobbying or legal fees, because 7 we all know that often lobbyists are also lawyers, to 8 ensure that the costs fall into the correct category 9 in our filings, and so that if they are political activity, they're excluded. As to legal work, to the 10 11 extent not required to be excluded, which generally 12 is not, how do we make sure it's in the right 13 category.

14 So we have a lot of processes around 15 getting our rate case filings together. With respect 16 to that question, there is a determination that we 17 basically pull all professional service expenses by 18 provider, and then -- first our accounting team does 19 that and sort of looks at what is this.

20 So if it's an engineering firm, then 21 that's an engineering cost. If it's a law firm, 22 often, there is a question whether it is legal work

or political or, you know, legislative activity. 1 So 2 that then goes to the government affairs team and the 3 legal team, and it's shepherded through this process 4 by our regulatory team, and each year before we file 5 our case, we go back over all of those professional 6 service providers, and we all check to say, that's 7 legal work, we can document that, there's a legal 8 matter where they have appeared in a court, 9 et cetera, or, no, it's not. That should fall within 10 the category of legislative activity or political 11 activity. 12 So we review all of that each year 13 before we finalize the schedule and then the 14 accountants take it from there and make sure the 15 right costs are in the right -- lined up with those 16 determinations. So we do review that every year, and 17 it goes through all of the personnel that are 18 responsible to define what kind of work is being done 19 to ensure that we've got that right and that we've 20 got documentation that we can rely on to establish 21 that.

22

And it is pretty common year after

1 year that we get data requests specifically asking 2 about those types of expenses. So this is an area 3 that tends to routinely get additional scrutiny 4 through the discovery process in the case. So we're 5 sort of held to, you know, kind of make sure that we come forward with that documentation and explain 6 7 those decisions. CHAIRMAN ZALEWSKI: This is Chair Zalewski. 8

I'm just curious. When we talk about ethics reform, is it a top to bottom thing, or is it more in response to the DPA allegation or statement?

Has that process been reviewed again?

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MS. GOMEZ: So we're sort of regularly reviewing our processes with respect to all of the work that goes into making sure that costs are appropriately categorized in our filing that's led, I would say, by the regulatory team's direction under my supervision.

I would say it's fair to say each year there's some costs -- they're usually quite small -- that we find in the course of -- you know, shortly after the filing is made, and we're

looking -- sort of digging in to answer a particular question or doing another, you know, review as part of the sort of eight-month-long process that is the rate case.

5 We'll find some costs that we found 6 were not properly categorized. We have consistently 7 come forward to Staff with those and said, hey, we 8 found this one. It should have been in a different 9 category. Or that's an expense that got through that 10 shouldn't have been there, and we're removing it 11 voluntarily.

12 So it's not uncommon. Staff is 13 well-familiar that we will come in with those sorts 14 of adjustments, and we identify them. We do always correct those things if we've missed something, but 15 16 in addition, more to your question, every time we 17 find something like that, we go back and reexamine our process and say, how did we miss it, why did that 18 19 one end up in the wrong place.

And so we do routinely re-review our process to just continuously improve them, and in addition to that, at the outset of this matter when

we learned about the federal investigation, we 1 2 physically went back with respect to political 3 activity separate from any, you know, error we were 4 catching and looking back at. We specifically went 5 back and looked at that process again and rechecked 6 how we were categorizing things, and, you know, just 7 again in an effort to continually improve and sort of 8 learn from mistakes that we catch. 9 So we are, you know, pretty thorough, I think, and it's not as a result of this 10 11 investigation that we've begun doing that kind of 12 review, that that's been done consistently. And if 13 you look at the sort of history of rate filings over 14 the last number of years, things we need to catch get smaller and smaller. 15 But it is also the case that we have 16 17 voluntarily, even if it's not a matter that's been 18 identified by Staff or by an intervenor, we don't 19 wait for someone else to tell us that they found an 20 error. We find them and we just come forward and 21 we, you know, ask to correct them and just move

22 forward.

COMMISSIONER BOCANEGRA: 1 This is 2 Commissioner Bocanegra. 3 I'm still a little troubled by this 4 idea that -- and you can correct me if I maybe 5 misheard you, but the idea that the DPA, I guess, has 6 determined that there was value given and, therefore, 7 these costs that are potentially included in the 8 revenue requirement are somehow okay. 9 Do you guys agree at all that -- I mean, whatever the DPA says, it has nothing to do 10 with the Public Utilities Act, and I'm just concerned 11 12 that it sort of strips the ICC of its authority to 13 potentially revisit some of these costs that, perhaps, we don't think provide a value to our 14 ratepayers, and so may be unjust and unreasonable. 15 So I guess I'm asking if you could just speak a 16 17 little bit to how ComEd or Exelon defines value. 18 MR. DOMINGUEZ: This is Joe Dominguez. 19 In short, it's people who show up and 20 do the job that they have been hired to do. So in 21 the case of the Board member, it's the Board member's 22 participation in Board oversight meetings for ComEd

and engagement in those meetings, reviewed the 1 2 materials, questioning matters that needed to be 3 questioned. That's what we observed. That's what we 4 observed with the other employees. 5 So that's what I mean when I say 6 delivering value is I mean performing the work as 7 opposed to, you know, what is commonly described as 8 somebody that has a job and collects a paycheck, but 9 doesn't do any work. So that's what I meant to say, Commissioner Bocanegra. 10 11 I don't mean to be -- I'm sorry, 12 Veronica, for interrupting. 13 I don't mean to be evasive with 14 It just means doing the job they were hired to that. do. 15 I guess the other point I would make, 16 17 because you made the comment in the run-up to your question, is I don't know that I would -- in saying 18 19 to you that the DPA's dispositive of anything with 20 regard to the matters that you need to oversee, and I 21 apologize if I created that inference. That's not an 22 argument we were making.

COMMISSIONER BOCANEGRA: 1 That's okav. 2 Thank you. I appreciate that clarification. 3 MS. GOMEZ: This is Veronica Gomez. 4 Commissioner, I was just going to add 5 that we have received information requests that broadly ask those questions, and the Commission has 6 7 asked us to answer those guestions, identify invoices 8 for work that was performed with respect to contractors and individuals identified and sort of 9 subject to this question. And so just to sort of 10 11 flesh out, and we will answer those questions 12 thoroughly. 13 This goes to Joe's comment. We're 14 not saying you shouldn't be asking or trust us, you should be asking and we will be answering those 15 questions. We just received them. 16 17 But we will provide thorough answers 18 to those questions so that you can review and make 19 the determination that we agree with you is yours to 20 make under the Public Utilities Act with respect to those costs, and those are not limited to the current 21 22 year, and, you know, we will provide that

information, and, you know, we know you will carry 1 2 out your duties from there. 3 COMMISSIONER BOCANEGRA: Thank you. CHAIRMAN ZALEWSKI: This is Chair Zalewski. 4 I'm looking and seeing if Commissioners have any 5 other questions. No? 6 7 Okay. I think we're done with this 8 session. 9 Judge Teague Kingsley, are you still there? 10 JUDGE TEAGUE KINGSLEY: Yes, I'm still 11 12 here. 13 CHAIRMAN ZALEWSKI: I'm just checking to make sure we have no other matters to come before the 14 Commission. 15 16 JUDGE TEAGUE KINGSLEY: Madam Chairman, we don't. 17 18 CHAIRMAN ZALEWSKI: Thank you so much. 19 I want to thank everyone who has 20 engaged. I want to thank my fellow Commissioners for 21 their thoughtful questions. 22 The Commission, obviously, is going

1	to be exploring this issue for awhile and take
2	actions in the interests of ratepayers, but we
3	appreciate everyone's time today.
4	And without hearing objection, the
5	meeting stands adjourned. Thank you.
6	MR. DOMINGUEZ: Thank you.
7	(WHEREUPON, the above-entitled
8	matter was adjourned.)
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